

westomatic
make it happen



SNACKPOINT RANGE

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The success of our high-capacity combination machines, coupled with fully reportable multivend functionality, has delivered some impressive results, with operators reporting **sales increases of between 20 and 50%**. Even more interestingly, data shows that in certain locations over 70% of transactions now include more than one product, proving that higher capacity, greater product choice and fewer operator visits, particularly for refilling cold drinks, are helping more and more vending operators **maximise sales and reduce costs and increase profits**.

HIGH-CAPACITY SHELVES ARE NOW AVAILABLE ACROSS MORE MODELS:



Quinto Pro - Our most popular vending machine at 1050mm wide, yet still able to pass through an 800mm doorway (740mm with the machine door removed). The Quinto Pro features a larger 10" touchscreen for advertising and promoting basket sales, a bigger delivery bin with a transparent viewing panel, and a flashing collection area to highlight when products have been dispensed.



Vision 10 - Designed around the footprint of the popular Quattro (8 selections across, including 4 crisp selections). At just 900mm wide, the Vision 10 has the same footprint as a Quattro but removes the internal side storage, which is often unnecessary for operators using single-walk or depot pre-pick systems. This increases vending capacity by 25%, delivering Quinto-level capacity in a Quattro sized cabinet. It can also be fitted with high-capacity shelves and features the same 10" touchscreen and larger delivery bin with transparent viewing panel.



Skudo - The outdoor, anti-vandal version of the Quinto Max, featuring robust construction and an IP24 rating, making it ideal for external locations.

Up to 270 cold drinks,
plus 3 additional snack shelves

OR

Up to 180 cold drinks, plus 4
additional snack shelves

90
DRINKS
PER SHELF



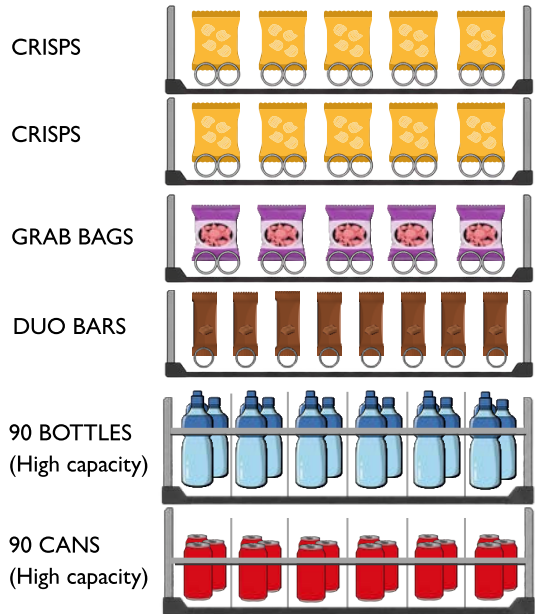
MAXIMISE EVERY TRANSACTION:

Many operators choose 270 drinks capacity as it is usually the cold drinks that sell out first. However, if your location doesn't require the full 270-drink capacity, you can replace a high-capacity bottle shelf with a specially designed Westomatic shelf configured to fit DUO sharing bars (without them folding in the middle and getting stuck).

Why? Because consumers increasingly perceive larger formats as better value. Today's standard chocolate bar is often comparable in size to what many remember as a fun-size bar. By offering DUO bars, customers feel they are receiving significantly better value, even if they have no intention of sharing!



A typical configuration in ONE machine could be:



That's still 180 cold drinks in one machine, while creating opportunities to turn a £1.50 drink sale into a £6 + transaction with the addition of a DUO bar and a grab bag into the consumers basket.

DO YOU NEED TWO SEPARATE MACHINES?

Many sites automatically specify a dedicated drinks machine and a dedicated snack machine. However, a high-capacity combination machine can often match, or even increase, overall capacity whilst creating significantly greater sales opportunities through Multivend and impulse purchases. Although we're not in the habit of turning away sales, in some locations ONE machine may be all that's needed: **270 cold drinks plus three additional snack shelves**, whilst still increasing sales through the Multivend facility.

For tighter spaces and tighter budgets, the current **Quattro** and **Trio** remain available. However, remember that the Vision 10 has the same footprint as a Quattro but offers a 10" touchscreen, larger delivery bin with transparent panel and can be upgraded with high-capacity cold drinks shelves.



QUATTRO



TRIO



VISION 12

EASY INSTALLATION:

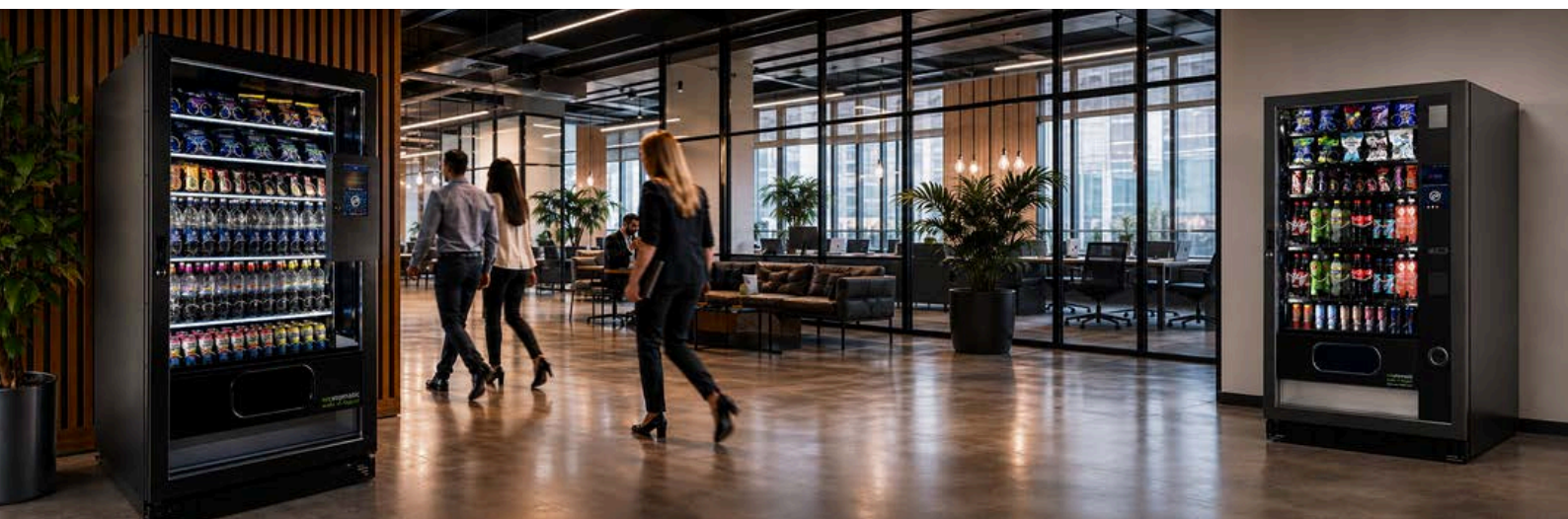
All Westomatic models fit through a standard 800mm doorway (or 740mm with the machine door removed). Our own, industry recognised, Westomatic delivery team can remove and refit doors on-site in just a few minutes if required.



The question for each site is simple: **Would fewer operator visits and increased capacity generate more sales and outweigh the initial investment?**

For maximum product facings, the **Vision 12** is also available and offers up to 12 selections across and incorporates the same features as the Vision 10 but within a Quinto-sized cabinet. The Vision range achieves a larger glass fronted display area by removing the side storage and is designed as a cashless-only solution, eliminating coin mechanisms and cash handling for operators.

FAS, for whom we are the UK distributors, are currently testing the new capacity shelf for the Vision 12 which will increase capacity to 105 cold drinks per shelf – even less visits. We expect this to be available at the upcoming Vendex show in Doncaster on the 11th November.



IMPROVED SOFTWARE ACROSS THE ENTIRE RANGE:

Our latest software enhancements make machine operation **even easier** and improve the customer experience:

- No more pressing the fill button during replenishment.
- Reversed dispensing sequence for Multivend purchases (bottom to top): Drinks first; Confectionery second; Crisps and bagged products last.

This intelligent dispensing sequence helps prevent fragile products from being crushed by heavier items, improving product presentation and reducing the risk of damage.



These software improvements are further enhanced by the powerful FAS Cloud platform, which enables operators to:

- **Remotely update pricing.**
- **Manage machine settings and performance.**
- **Instantly upload new advertisements, promotions, or customer information to machines across their entire fleet, directly from the office and at no additional ongoing cost.**

**FREE OF
CHARGE**

At Westomatic, we're here to help you get the very best from every location. The entire Westomatic range has been designed around three key objectives: increasing sales, reducing operator visits and maximising the potential of every machine. Whether you're looking to improve capacity, increase basket spend through Multivend, or simply explore which option would suit your particular site, we'd be delighted to help. If you'd like to discuss your requirements, or have any questions, please get in touch. We're always happy to share ideas and help you find the right solution for your business.



sales@westomatic.com



+44 (0)1626 323100

WESTOMATIC TECHNICAL SUPPORT:

WeSupport is Westomatic's 24/7 online help portal, created to give engineers quick access to the information they need to install, set up, maintain and troubleshoot our machines. Available on a phone, tablet or computer, it puts practical technical support at your fingertips, whether you are in the workshop or standing in front of a machine on site.

However, some problems need a conversation. If you cannot find the answer through WeSupport via the QR code below, our experienced technical team is available to provide additional help.



WESTOMATIC.COM



WE SUPPORT